

**Expression of Interest (EOI) for Development
and Operation and Maintenance of Water sports
activities and Integrated Recreation Facilities at
Khutaghat Dam, Bilaspur, Sarodhadadar Dam,
Kabirdham Chitrakote Waterfall, Bastar and
Kosarteda Dam, Kondagaon Chhattisgarh**

CHHATTISGARH TOURISM BOARD

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No. 665 /CTB/2017

Raipur, Date: 09 /05/2017

Expression of Interest (EOI) for Development, Operation and Maintenance of Water Sports activities and Integrated Recreation Facilities at Khutaghat Dam, Bilaspur, Sarodhadadar Dam, Kabirdham, Chitrakote Waterfall, Bastar, and Kosarteda Dam, Kondagaon Chhattisgarh

Expression of Interest (EOI) are invited from interested competent agency/Firms/ Company for works mentioned above. Interested companies/ Partnership firms/ Proprietorship Firms may submit their proposal at the Office of Chhattisgarh Tourism Board on the address mentioned above. The Application form and terms & conditions can be downloaded from the web site (www.tourism.cg.gov.in).

1. Last date for submission of Proposal: ...27/06/2017 till 5.00 p.m.
2. Date of power point presentation: will be intimated later.

Interested entities can obtain the details of the EOI from Website: www.tourism.cg.gov.in.

Amendments/modifications, if any shall not be published in the newspapers but the same shall be uploaded in the website only

DISCLAIMER

1. The information contained in the EOI Document or subsequently provided to applicants, whether verbally or in documentary or any other form by or on behalf of Chhattisgarh Tourism Board or any of their employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI Document and such other terms and conditions subject to which such information is provided.
2. Though adequate care has been taken in the preparation of this EOI Document, the Applicant should satisfy himself that the Document is complete in all respects. Intimation of discrepancy, if any, should be given to the Managing Director, Chhattisgarh Tourism Board immediately before the proposed due date. If no intimation is received by the Chhattisgarh Tourism Board within the date, it shall be deemed that the party is satisfied with the EOI Document and is complete in all respects.
3. The EOI Document is not an agreement and is neither an offer nor invitation by the Chhattisgarh Tourism Board to the prospective Applicants or any other person. The purpose of this document is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EOI. The EOI Document may include statements, which reflect various assumptions and assessments arrived at by the Chhattisgarh Tourism Board in relation to the requirement. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. The EOI Document may not be appropriate for all persons, and it is not possible for Chhattisgarh Tourism Board, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses the EOI Document. The assumptions, assessments, statements and information contained in the EOI Document, may not be complete, accurate, adequate or correct, each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in the EOI Document and obtain independent advice from appropriate sources.
4. Information provided in the EOI Document to the Applicants is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. Chhattisgarh Tourism Board accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
5. Chhattisgarh Tourism Board, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in the EOI document or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI Document and any assessment, assumption, statement or information contained therein or deemed to form part of the EOI Document or

arising in any way in this Selection Process.

6. Chhattisgarh Tourism Board also accepts no liability of any nature whether resulting from negligence or otherwise arising from reliance of any Applicant upon the statements contained in the EOI Document.
7. Chhattisgarh Tourism Board may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in the EOI Document which will be posted on the website only of Chhattisgarh Tourism Board, Raipur being www.tourism.cg.gov.in. It will be the responsibility of the interested Applicants to keep themselves informed about the same.
8. The issue of this EOI Document does not imply that Chhattisgarh Tourism Board is bound to select a Successful Applicant for the project. Chhattisgarh Tourism Board reserves the right to reject all or any of the proposals without assigning any reasons whatsoever.
9. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Chhattisgarh Tourism Board or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and Chhattisgarh Tourism Board shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Applicant in preparation or submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

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1 Chhattisgarh Tourism Board (CTB)

Chhattisgarh Tourism Board was established on 18th January 2002. As nodal agency the Chhattisgarh Tourism Board is responsible for infrastructural and institutional development, investment in facilities & hotels, wayside amenities and above all aggressive marketing & promotion for the comprehensive development. CTB is also focusing on manpower training and employment generation to create a manpower pool for travel trade and hospitality industry of this state.

The Board intends to promote tourism in a sustainable manner. CTB is also trying to incorporate carrying capacity analysis to the resource utilization. The state of Chhattisgarh is covered with nearly 44% of the forests and 32% of tribal population. Therefore, it offers immense opportunities for Eco-Ethno, Adventure and Cultural Tourism.

CTB has some amazing properties set in the picturesque locations which run on alternate energy source being solar energy. CTB boasts of 55 properties.

Chhattisgarh has positioned itself as the destination 'full of surprises' with some of the amazing destinations which could certainly lead to the growth of tourism in the future. It has created a niche for itself on the tourist map of India.

About the State of Chhattisgarh: Full of Surprises

1. Unique Selling Points (USP) of Chhattisgarh :-

Chhattisgarh is bestowed with many unexplored destinations located in serene environment. The locals have a simplistic way of living with the charm, which is de-stressing from the rigors of urban lifestyle. This makes it an ideal destination for tourist seeking to get away from super fast pace of life. Some of our major offerings are as below:-

(i) Unique Forests and wildlife:-

Achanakmar Bio-sphere Reserve, Barnawapara, Kanger Valley National Park are home to a varied variety of flora and fauna, where sighting of Leopard, Bison, Bear, Wild Boar, Wild Dogs and about 100+ species of birds.

(ii) Amazing geological features:-

The waterfalls of Chitrakote, Tirathgarh, the Stalactites and Stalagmites in the caves of Kutumsar, the Hot Water springs of Tatapani, Bumping groud of Kamleshwarpur (Mainpat) etc.

(iii) Religious destinations:-

- a. **Jain Destination** - Nagpura Jain Teerth (Durg), Jain Temple Kaiwalya dham (Kumhari).
- b. **Shakti Peeth** - Bambleshwari Devi (Dongargarh), Mahamaya Devi (Ratanpur), Danteshwari Devi (Dnatewada), Chandrahasini Devi (Chandrapur).
- c. **Others** - Champaran (Birth Place of Vallabhacharya), Rajeev Locahan Damakheda, Giraudhpuri, Sheorinarayan, Sirpur (Made famous by twice visit of His Holiness the Dalai Lama), Boramdeo, Luthra Sharif Dargah, Kunkuri Church.

(iv) Tribal Culture & Art:-

The world famous Bell Metal, Exotic Woodwork, Amazing Terracotta, Rare Silk of Kosa, Cawrie.

(v) Adventure tourism:-

Watersking, Water scooter, Banana Boat, Speed Boat, Kayaking, Wind Surfing at Gangrel Dam on Mahanadi, Camping and Caravan Tourism at Mainpat.

(vi) Buddhist Monuments/Archeological/Historical sites:-

The excavations of Sirpur, Pachrahi, remains of Tala, Malhar, the temples of Boramdeo and cave paintings of Singhanpur, Gotitola etc.

(vii) Traditional Dance forms :-

Sua Dance, Panthi Dance, Bison Horn Maria Dance, Gedi Dance etc.

(viii) Heritage Tourism :- Royal Palaces of Kawardha, Kanker.

(ix) Rajim Kumbh Mela:-

The Annual Kumbh held at the Confluence of three Important Rivers (Pari, Sondur, Mahanadi) of Chhattisgarh.

(x) Narrow Gauge train from Raipur to Rajim and Dhamtari.

2 Khutaghat dam/ Sarodhadadar Dam/ Chitrakote Waterfall/ Kosarteda Dam -

1. Kosarteda Dam is situated approximately 15 km from National Highway 43, connected via a motor able road, in Kondagaon District, Chhattisgarh. Dam site is in southeast direction from Kondagaon at approximately 45 km. Dam is built on Kosarteda nalla and was commissioned in year 2012. It's an embankment dam. Reservoir storage is created under medium irrigation scheme.

Reservoir area provides serene scenic beauty. Kosarteda dam site is one of the important weekend destinations for the people living in close by villages and Kondagaon. Major facilities which are present near the reservoir body are: Forest rest house, irrigation rest house, Smriti Udyan (Play garden for children) and public school. Given optimum location and attraction, this place can be developed as a centre for water sports and adventure activities which will cater means of entertainment to the population of Kondagaon and villages in the vicinity.

2. The Chitrakote Falls is located on the Indravati River. The river originates in the kalahandi region of Orissa, in the Vindhya Range of hills, flows westward and then forms a fall at Chitrakote, enters Andhra Pradesh and finally flows into the Godavari River, after traversing 240 miles (390 km) in the state, at Bhadrakali. The free drop of the falls is a sheer height of about 30 metres (98 ft). It is located at a distance of 38 kilometres (24 mi) to the west of Jagadlpur. Because of its horseshoe shape, it is compared with the Niagara Falls and is given the sobriquet 'the Small Niagara Falls'. During the rainy season, from July and October, rainbows are created with sun rays reflecting on mist from the waterfall. On the left bank of the Chitakoot Falls, a small Hindu shrine dedicated to the god Shiva and several naturally created grottos named "Parvati caves"(named after Shiva's wife Parvati) are located. The weather in the area is generally pleasant except in the summer season when it is hot due to absence of vegetation in the area. The river flows sluggishly on the upstream side of the falls due to its meandering nature as it drains through the plains of Jagadalpur. This reach of the river valley has very little forest cover. Below the falls the river traverses the Bodhghat forested area and the river regime undergoes drastic change in its flow conditions.

Chhattisgarh Tourism Board operates 29 rooms Resort at Chitrakote and provides food facility to the tourists who visit Chotrakote waterfall

3. The Saroda Reservoir in Kabirdham is assumed to have been set up at some time in the 11th century A.D. The magnificent view of the sunset that one gets to see from Saroda Reservoir is one of the prime attractions of Kabirdham. Among the various activities that can be enjoyed at the Saroda Reservoir near Kabirdham, swimming, fishing water sports, boat riding is worth mentioning.

The Saroda Reservoir in Kabirdham lies 12 kilometers away from the city of Kabirdham. The place also lies to the north of Raipur, which is the capital city of Chhattisgarh. This enables the tourists from various parts of India to access the place by railway, roadway and airway.

Chhattisgarh Tourism Board operates Resort at Kabirdham and Boramdev and also provides food facility to the tourists who visit these places.

4. Khutaghat dam is constructed on Kharang river. Forests, dam and hills comprise the surrounding of Khutaghat. This place is a sight for the eyes during the monsoon. The entire reservoir is filled to its brim and looks stunning. Boating is also available but you have to be lucky on the availability part. The view from the top is stunning. If someone is planning to go to this dam, try to visit at morning as the beauty of it can be enjoyed best then. It's a good one day picnic spot just outside the city and it is quite well developed and well maintained by the government. Major facilities which are present near the reservoir body are: Chhattisgarh Tourism Board is operating a 4 room rest house at Khutaghat. One Garden developed by Irrigation dept. at Khutaghat.

How to Reach

Khutaghat is a dam situated at 12 km by road from Ratanpur and Located about 33 kms from Bilaspur city on the Bilaspur Ambikapur National Highway it has matured into a picnic spot over the years. This dam is built on Kharoon river and used for the irrigation of whole area.

By Air : Nearest airport at Raipur (Apprx 230 km).

By Railway: Nearest railway station is at Bilaspur (Apprx 35 kms).

By Roadways: 12 km from Ratanpur (Bilaspur-Ambikapur National Highway)

3 Project Introduction

Chhattisgarh Tourism Board is willing to develop water sports activities and integrated recreation facilities at the Sarodhadadar Dam, Chitrakote Waterfall and Kosarteda Dam as part of its continuous endeavor to bring world class tourism facilities to Chhattisgarh. As part of destination development, CTB intends to Develop, Operate and Maintain water sports activities and Integrated Recreation Facilities at Khutaghat dam, Sarodhadadar Dam, Chitrakote Waterfall and Kosarteda Dam & their surroundings complementing existing facilities. CTB invites detailed proposal as per Annexure I and Annexure II from reputed and experienced operators for undertaking the following activities :-

[A] Motorized and Towered activities

1. Houseboat Facilities, Cruise Boat Facilities etc.,
2. Jet-skiing
3. Parasailing - A person is towed behind a vehicle(usually a boat) and attached to a parachute
4. Boating using power boats
5. Barefoot skiing - water-skiing with no skis
6. Banana boating
7. Cable Skiing – similar to wakeboarding but with cables for artificial manoeuvring
8. Skurfing – Participant "skurfs" behind a boat on a surfboard
9. Wakeboarding – similar to water skiing, but using only one board attached to the feet
10. Water-skiing – is using skis to slide over the water while being pulled by a boat or other device
11. Wind Surfing on flat water using wind for propulsion in combination with sails.
12. Other activities related to water sports and Integrated Recreation Facilities.

[B] Non-Motorized activities

1. Canoeing
2. Kayaking
3. Water rafting
4. Dinghy sailing
5. Kite surfing on flat water using a kite for propulsion
6. Stand up paddle surfing a surf style board with a paddle, used in flat water or waves
7. Skim boarding – a board is used to ride on an incoming wave
8. Any other water sports activity not specifically covered above may be permitted by CTB after obtaining required license/registration from the authorities competent to grant such license/registration.
9. Adventure camp with tenting facilities (such as Zip Line, ATV, Zorbing Clay-pigeon shooting, Archery, Hiking, Paintball, Quad biking, Skateboarding, Sandboarding, Motocross, Mountain Biking, Caving, Rock Climbing, Free Climbing, Bouldering, Mountaineering, Zorbing etc.,)
10. Temporary tenting facilities
11. Other activities related to adventure sports and Integrated Recreation Facilities.

However, decision regarding it would be taken later on based on inputs and consultations from interested entities.

4 Mandatory Operational Requirement

The following shall be the mandatory operating requirements to be abided by the Licensed Operator on issue of the License for the entire License period (including renewal if any).

Employment of Personnel

1. The operator should employ at least one qualified person for water sport from NIWS, RYA, YAI or similar recognized institution. The operator should submit qualification certificate of the person to be employed.
2. If the operator offers parasailing as a water sport, he has to employ at least two qualified person from NIWS/RYA/ YAI/Similar recognized institution. The Qualified person should have Power Boat Handling (PBH) and Life Saving Techniques (LST) certificates from NIWS, RYA, YAI or Similar recognized institution.

Registration of Fleet

1. Register all the Motorized Vessels under IV Act, 1917 within 3 months of obtaining license
2. Ensure non-motorized vessels have Identification numbers issued by authorized agency within 3 months of obtaining license

Ticket pricing & Insurance

1. Operator shall provide third party insurance to the extent of at least Rs.5.00 lakhs (Rupees Five Lakhs) per passenger.
2. Operators shall have the freedom to decide rates and as far as possible, CTB will ensure that the operator follow uniform pricing at all adjacent location within any given area.
3. Water Sports operator shall ensure that the ticket rates for each ride with the period of duration is prominently displayed on the beach where water sports activities is being carried out. The ticket rates may be revised from time to time with permission from CTB.
4. CTB officer may undertake surprise visits to the allocated locations and if operators are found to be in violation of the Mandatory Operational Requirements as mentioned in the Licensing Agreement and any other safety and operating norms that CTB may deemed to be required, then CTB may charge a penalty or cancel license of the operators. Such decision shall be solely at the discretion of CTB.

Safety and Security

1. Operate all water sports activities as per NIWS safety norms. Submit a certificate from NIWS certifying compliance to all NIWS norms. This certificate should be submitted to CTB on an annual basis.
2. Operator to maintain visible buoys for clear identification of their specified area
3. The operator should procure lifesaving jackets for staff and tourist.
4. The operator should procure Medical kits as per the safety standards specified by NIWS.
5. Ensure the boat used for parasailing has adequate power (minimum of 90 HP) with remote control. It must have a strong point specially built for attachment of parasail.
6. For the purpose of providing guidance, monitoring such activities and providing timely help when a craft is in distress, it is necessary that life guards are employed as per the NIWS safety norms. They should be given necessary training and provided with spare equipment such as life jackets, life buoys, buoyant apparatus, rescue quoits etc.
7. For communication, the operators of small crafts should carry mobile phone and the big crafts in addition to mobile should be provided with VHF devices. Similar facilities should be provided on shore for close monitoring of crafts with an aim to provide timely help as and when necessary.
8. Operator should submit a proof of police verification to Chhattisgarh Tourism Board for all personnel employed in water sports. Every water sports operator will be provided with photo ID cards for its personnel by CTB which should be prominently displayed by the operator's employee while carrying out water sports activities. The operator will furnish names, qualifications, proof of no criminal records and police verification certificate of all staff & personnel to the CTB.
9. Operators should ensure that trainers as well as tourists wear life vests or life jackets for all activities. The lifesaving equipment shall be provided by the operators.
10. Safety and medical facilities will be provided by the operator.
11. Water sports operator shall operate water sports activity in the specified/ earmarked area only and within visual range so as to be clearly visible from shore. Distances are further subject to local weather conditions and decision of the CTB, as the case maybe.
12. There will be sufficient number of sign boards for tourist to identify designated water sports areas from tourist spots.
13. Jet-skis and other crafts provided with outboard motors shall have automatic engine cut out arrangements in case of crafts capsizing. It is imperative for jet-ski operators to ensure that automatic engine cut off is working properly. Jet-ski users have to make arrangements to have this activated.
14. For parasailing, no operator shall allow more than two (2) passengers to take a ride on a single chute at a time.

15. A rescue boat must be made available by a group of operator in full readiness during the entire period of water sports operations. This boat must be powered by an outboard motor of minimum ten (10) HP. A certified lookout cum boat driver must be at standby near the boat. The boat as well as the lookout should not be involved with any other activity while on rescue duty.

Essential Terms and Conditions:-

1. Net worth of the Bidder/Applicant agency during financial year 2015-16 or 2016-17 shall be at least 3 times of the total proposed investment. Minimum Investment should be Rs. 5.00 Crore for each site.
2. Average turnover of last 3 financial years shall be more than the proposed investment.
3. All the prevailing standards & guidelines of State or Central Govt. for safety & Security shall be followed by the potential investor.
4. CTB will not provide any financial support to investor for the development of any facility at the sites mentioned under EOI.
5. If bidding party is a consortium than lead member of the consortium (alone) must qualify all criteria mentioned in the EOI. The members of the consortium should enter a MOU/agreement and only lead partner/member of the consortium shall sign the agreement. The MOU in non - judicial stamp paper of appropriate denomination should be submitted to CTB along with the proposal.
6. Chhattisgarh Tourism Board reserves the right to reject any or all proposals without assigning any reasons.
7. The Successful Bidder will have to pay a Security Deposit (Equivalent to License Fees) in the form of demand draft in the name of Managing Director, Chhattisgarh Tourism Board for the complete License Period. CTB will not pay any interest on security deposit.
8. All the Water Sports equipments should be as per specification and standard norms of Govt. of India.

Technical Submission:-

1. Details of Investment.
2. Experience if any.
3. Bidder Profile.

Following points will be considered for selection of agency for Financial Bid:-

1. Maximum Investment.
2. Net worth of Bidder.
3. Turnover of the Bidder.

Liability Clause:-

In case of any accident/ mishappening during the course of the license period in conducting the water sports or any of the activities mentioned in the EOI and agreement, if any loss to life or property of Employee/tourist/any other person occurs, the licensor shall not be liable in any way of liability for the same would solely fall on license.

"The aforesaid mandatory details asked in proposal are final qualification criteria and other terms shall be decided by Chhattisgarh Tourism Board based on inter alia the inputs and consultations with potential operators. Financial proposal will be invited only from those agencies who will submit their expressions with all the details as desired in the EOI and found capable and qualified after scrutiny of their credentials/documents."

Submission, Receipt and Opening of EOI-

- 1) The detailed proposal as desired in this EOI are to be submitted in a sealed envelope clearly marked "Proposal for Development and Operation and Maintenance of Water sports activities and Integrated Recreation Facilities at Khutaghat Dam, Sarodhadadar Dam, Chitrakote Waterfall and Kosarteda Dam" on it.
 - 2) An authorized person of the entity should sign all pages of the proposal. A copy of authorisation letter must be submitted.
 - 3) The complete Proposals must be submitted not later than 5:00 pm on 27/06/2017 to – The Managing Director, Chhattisgarh Tourism Board, 2nd floor, Udyog Bhawan, ring road-1 Raipur - 492006 (C.G.). CTB may, at its discretion, extend the deadline for the submission of proposals. Any proposal received after the closing time for submission of proposals shall be returned unopened.
- A.** Participation in this EOI and/or related meeting does not give any right whatsoever to any entities in respect of the proposed bidding process in relation to the Project and/or its awards, which is the sole discretion of the Managing Director CTB.
- B.** In case of any queries regarding the EOI, would be entertained till 12/06/2017.

Annexure I

Details to be submitted in Proposal		
Sr. No	Particulars	Details
1	Name of the Entity and Organization Structure	
2	Name & Contact Details of Authorized Person	
3	Address of the Entity	
4	Audited Net worth of the firm in year ending 2015-16 or 2016-17 (It should be at least 3 times of proposed investment). A certificate from Qualified CA must be submitted.	
5	Average Annual Turnover in last 3 years (It shall be more than the proposed investment). A certificate from Qualified CA or audited balance sheet must be submitted	
6	Experience, if any in undertaking above or similar activities. Necessary proof to be submitted	
7	Technical/ Statutory Clearance/ Permission, if any to operate above or similar activity.	
8	List of technically trained manpower, if any working with the agency. Necessary proof to be submitted	
9	List of water sports equipment as per standard norms of Govt. of India.	
10	List of recreational activity they are willing to take. For each activity separate license will be issued. License fees will be borne by the agency	
11	Proposed Investment for each site -	
	1. Chitrakote waterfall	
	2. Sarodhadadar Dam	
	3. Kosarteda dam	
	4. Khutaghat Dam	
12	Operation & Safety Measures (As per standards & guidelines of State or central Govt.)	
13	Manpower deployment	
14	No permanent Structure is allowed at the beach. Though, for each proposed activity agency needs to submit required land detail on beach for equipment and tourist facility, if any will be provided on lease basis for the period co-terminus with license agreement against annual lease rent. This land will be given only for the storage of equipment and for the tourist's facility, if any and not for any other purposes.	
15	Other necessary documents - IT return (last three assessment years), Net worth certificate from C.A. for the year 2014-2015, 2015-16, 2016-17. Average turnover (audited balance sheet for the year 2014-15, 2015-16, 2016-17), Service tax registration, EPF registration, Manpower resume (with their certificate)	

All the necessary documents must be submitted for above details and as prescribed in terms and condition of this EOI.

"The aforesaid mandatory details asked in proposal are final qualification criteria and other terms shall be decided by Chhattisgarh Tourism Board based on inter alia the inputs and consultations with potential operators. Financial proposal will be invited only from those agencies who will submit their expressions with all the details as desired in the EOI and found capable and qualified after scrutiny of their credentials/documents."